

# Döbken Energy Consulting

Consulting | Project Management | Training | ETRM/CTRM

# ETRM 101

## Introduction to Energy Trading and Risk management

A 3-5 day training customized to the needs of your workforce:

- Understand how trading organisations work
- Discover the latest trends in the industry and supporting technology
- Understand how trading organisations typically work

[dobken.com/training/](https://dobken.com/training/)

# Why training with Dobken Energy Consulting is the right choice



- **Training with Dobken Energy Consulting will make your trading organisation more effective**

## Why train your staff?

- Understanding big picture **makes people more effective**
- Understanding other functions helps in finding **optimal end-to-end solutions**
- Broad knowledge **supports mobility** and distribution of skills and knowledge

## Why work with us? We...

- **Keep it simple** and first focus on the **big picture**
- Provide a **positive learning experience**
- **Understand Trading, Risk and IT**
- Know the markets and trends in Trading, but also **understand what is needed** to change your organisation
- Want you to be **100% satisfied** with the delivered value

# ETRM 101 – An introduction to Energy Trading and Risk management

**5-day classroom training, individual or in groups/ in house**

- Objectives**
- Give an introduction to the European and global markets.
  - Explain the trading organisation and different functions

- Course outline**
1. Main commodities in energy trading
  2. Energy trading principles
    - Exchange and OTC
    - Trading products
    - Hedging and trading strategies
    - Risk Management (Market risk)
  3. Introduction to Power markets
  4. Introduction to Gas markets
  5. Renewables: Wind / Solar
  6. The trading organisation
    - Front office
    - Middle office
    - Back office
  7. IT: trading systems and landscape
  8. Trends and topics in Energy Trading
    - Becoming green
    - Interconnection and integration
    - Short term optimisation and balancing
    - Market regulations
    - Technology: big data and analytics

**Audience** Trading operations | IT organisation | Consultants  
Project Managers | Energy experts

**Fee** € 2500 + VAT

# Train your staff with Dobken Energy Consulting

## Our promise:

- 100% customer satisfaction
- We work worldwide
- We understand your business
- We understand your challenges
- We create a positive learning environment
- We can tailor every training to address your organisation's needs

## Course list examples

- Introduction to ETRM
- Introduction to the Power Markets
- ETRM organisation and IT landscape
- Trends in Energy Trading
- ETRM – the Data Challenge

## Contact us

@ [training@dobken.com](mailto:training@dobken.com)

W [dobken.com/training](http://dobken.com/training)

in [dobken-energy-consulting](http://dobken-energy-consulting)

## WE DELIVER:

**Commodity  
Trading**

**Risk  
Management**

**Project  
Delivery**

**Change  
management**

**Tailor Made  
Approach**

**Supply Chain**

**Positive  
learning  
environment**

**Energy Markets**

**ETRM**